# SPECIFIC PROVISIONS AND TERMS AND CONDITIONS OF PARTICIPATION

## 1. Application deadline

<table>
<thead>
<tr>
<th>FOOD</th>
<th>30.06.2020</th>
<th>HORECA</th>
<th>30.06.2020</th>
<th>FOODTECH</th>
<th>6.04.2020</th>
</tr>
</thead>
</table>

Applications submitted after this date shall be considered provided exhibition space is still available.

## 2. Trade fair opening dates and times

### 2.1. Trade fair dates:
- 28.09. – 1.10.2020

### 2.2. Opening times:
- for exhibitors: 9:00 – 18:00
- for visitors: 10:00 – 17:00 (Thursday 10:00 – 16:00)

## 3. Stand assembly and dismantling periods

### 3.1. Stand assembly:
- FOOD | 26 – 27.09.2020 |
- HORECA | 26 – 27.09.2020 |
- FOODTECH | 23 – 27.09.2020 |

### 3.2. Dismantling:
- 2 – 3.10.2020

### 3.3. Opening times of pavilions and fairgrounds:
- 7:00 – 21:30

The last day of stand assembly (27.09.2020) pavilions will be open till midnight.

## 4. Stand cleaning

Responsibility for ensuring that a stand is in an ordnery condition after stand assembly and dismantling is on the stand contractor, subject to waste removal regulations (see points 7.7, 7.8, and 12.2 of Technical Regulations).

During the fair, stand cleaning services are provided by MTP on a daily basis (with the exception of the last day of the fair). Cleaning is done after the fairgrounds are closed for visitors and once the fair participants (exhibitors) leave their stands, between 5:00 pm and 7:00 pm.

The area cleaned is the generally accessible space of a stand, not the locked back area. Cleaning consists in emptying the waste baskets, mopping hard floors, vacuuming the carpeting and cleaning the furniture with which the stand is furnished, but does not include cleaning the exhibits or washing the dishes belonging to the exhibitor.

The cleaning service, included in the exhibition space, does not need to be ordered separately. The cleaning service is included in the exhibition space, and dismantling period, on the basis of assembling/ dismantling car entry cards or delivery / receipt order. Car entry cards for stand constructing/ dismantling teams are issued on the basis of written order at the Exhibitor’s Reception Desk.

## 5. Entry cards / invitation for visitors

### 5.1. An exhibitor card will be required from exhibitors to enter MTP grounds during the trade fair, stand construction and dismantling periods.

### 5.2. Additional exhibitor cards or orders are available by drive-in to the MTP car park. Payment by cash or credit card.

## 6. Car entry cards and parking cards

### 6.1. Fair participants are entitled to enter the fairgrounds:
- a) by passenger cars or delivery cars with additional passenger space – during the fair, stand construction (except last day of stand construction) and dismantling period – upon the permanent car entry card
- b) by delivery cars – by delivery cars – on the last fair day, when the grounds are closed to the visitors or during stand construction and dismantling period – on the basis of car entry cards for stand constructing teams.

Permanent car entry cards for all events are being sold on “Exhibitor’s Zone” portal or at the Exhibitor’s Reception Desk from the first day of assembly period and the payment is made by cash or card pay.

### 6.2. A construc tors and deliverers / recipients of exhibits are entitled to enter the fairgrounds by car during stand construction (except last day of stand construction) and dismantling period, on the basis of assembling/ dismantling car entry cards or delivery / receipt order. Car entry cards for stand constructing/ dismantling teams are issued on the basis of written order at the Exhibitor’s Reception Desk.

## 7. MTP GOLD MEDAL and ACANTHUS AUREUS competitions

### 7.1. MTP Gold Medal – competition for the best product. Competition entries should be submitted to the World Trade Center Poznan sp. z o.o. (WTC), ul. Bukowska 12, 60-810 Poznan. For detailed information, call Ms. Agnieszka Polacka and email: agnieszka.polacka@wtcpoznan.pl, zlotymedal@wtcpoznan.pl, phone: 668 805 018.

### 7.2. Acanthus Aureus – competition aimed at awarding the trade fair exhibition, architectural and graphical solutions mostly reflecting company’s marketing strategy. Competition entries should be submitted to MTP Corporate Communication Team no later than 1 week before the fair begins. For detailed information, contact, Ms. Anna Smolińska, phone: +48/61 869 2109, e-mail: anna.smolinska@mtp.pl.

## 8. Value Added Tax (VAT)

### 8.1. MTP shall issue an invoices with the value added tax (VAT) on:
- a) admission and car entry services and connected auxiliary services (tickets and entry cards, invitational car entry cards for parking cards, etc.), irrespective of where the fair contractors has a seat or permanent place of business activity in Poland.
- b) other trade fair services provided to the contractors with a seat or permanent place of business activity in Poland.

### 8.2. MTP shall issue an invoices without the value added tax (VAT) on trade fair other services other than mentioned at p.7.1.a), for contractors ordering those services whose seat or permanent place of business activity is situated in the EU Member State or in the country outside of EU, provided that the recipient of the service is not an exhibitor/exhibitor who has a seat or permanent place of business activity in Poland.

### 8.3. An invoice without the value added tax (VAT) shall be issued to foreign contractors with a seat or permanent place of business activity in the EU Member State provided that EU VAT ID is given in the forms for ordering trade fair services.

## 9. Stand Construction

### 9.1. The exhibitors (or the persons making the construction on behalf of the exhibitor) are obliged to submit a design of the stand construction and to receive a confirmation issued by the regional manager (responsible for a particular pavilion) within the time giving the possibility to introduce any necessary alterations and corrections before starting the assembly. 

### 9.2. It is forbidden to erect a continuous and complete construction exceeding 40% length of the communication route side with the stands of other exhibitors located on the other side. The stands:

| Manager of region 1 (pavilions: 7, 7A, 8, 8A and 8B) |
| e-mail: wzew@mtp.pl |
| Tel: 61 8692227 |

| Manager of region 2 (pavilions: 3, 3A, 4) |
| e-mail: rejon2@mtp.pl |
| Tel: 61 8692223 |

| Manager of region 3 (pavilions: 5, 6 and 8A) |
| e-mail: rejon3@mtp.pl |
| Tel: 691 244 335 |
9.1. Row booth-type stands should be accessible on 1 side;
9.2. Corner stands should be accessible on 2 sides;
9.3. Semi-island stands should be accessible on 3 sides;
9.4. Island-like stands should be accessible on 4 sides.
9.2. The following are the exceptions to point 9.2:
9.3. 1. A transparent or pierced construction is allowed on the communication route side;
9.3. 2. It is allowed to erect a wall on the communication route side

10. IP Dispute Resolution during trade show

It is possible to refer a dispute concerning intellectual property of exhibited products to an assigned expert during a trade show. The list of assigned experts is being held by Międzynarodowe Targi Poznańskie. All disputes will be resolved pursuant to the rules and regulations of accelerated dispute procedure (opp) for the participants of trade shows organized by Międzynarodowe Targi Poznańskie sp. z o.o.

11. Sanitary and order regulations

11.1. All events participants’ body temperature will be measured upon their arrival to the MTP grounds, they will be asked to fill in an obligatory epidemic questionnaire and sign statement on not being infected with COVID-19 neither have been contacting COVID-infected person.
11.2. All persons present in the MTP grounds must:
   a) cover their nose and mouth with a face mask or face visor,
   b) keep proper distance from other people in all public areas,
   c) use sanitizers.
11.3. It is advised not to distribute any handouts and giveaways during the trade fair. It is advised to prepare promotional materials available online.

1. PARTICIPANT APPLICATION

1.1. MTP accepts participant applications in the trade fair submitted electronically (on-line) via the “Exhibitor’s Zone” portal. The activities related to the submission of exhibitor’s application for participation in the trade fair, including the order for the exhibition space, and the activities related to co-exhibitor application are described in the Rules for trade participants and in the Rules of the “Exhibitor’s Zone” portal.
1.2. MTP accepts participant application in the trade fair provided that a deposit for providing the exhibition space referred to in point 2 and the exhibitor application fee referred to in point 3 are paid.
1.3. MTP accepts co-exhibitor application provided that the co-exhibitor application fee referred to in point 4 is paid.
1.4. The entity applying for participation is obliged to pay the deposit for providing the exhibition space and the exhibitor application fee as well as the co-exhibitor application fee.

2. EXHIBITION SPACE, CONDITIONS OF PAYMENT

2.1. Prices for the exhibition space associated with participation in the trade fair situated inside the hall and/or outdoors cover:
   a) the preparation of the space for an exhibitor (the marking out of the stand, preparation of infrastructure),
   b) the handing over of the space to an exhibitor for use during the fair, assembly and disassembly,
   c) with regard to a developed space, additionally, the assembly and disassembly of the stand and standard construction and furnishings in accordance with the MTP design,
   d) the cleaning of stands during the fair,
   e) the service and cleaning of lavatories and costs of water consumption,
   f) organizational and technical services provided by the MTP Area Coordinator,
   g) prices for the exhibition space inside the hall also includes the costs of:
      - heating-air-conditioning,
      - general lighting of the hall.
2.2. In calculating the fee for the exhibition space MTP rounds the metric area up to full square metres in accordance with mathematical rules.
2.3. DEPOSIT FOR PROVIDING EXHIBITION SPACE
2.3.1. The entity applying for participation and ordering the space is obliged to pay the deposit for providing the exhibition space. The payment of the deposit is a prerequisite for acceptance of the participant application by MTP.
2.3.2. Deposit rates:

| FOODTECH | 20% of the gross value* of the ordered space – for payments made before 06.04.2020 | 50% of the gross value* of the ordered space – for payments made after 06.04.2020 but by 20.08.2020. | 100% of the gross value* of the ordered space – for payments made after 20.08.2020. |
| FOOD MORECA | 20% of the gross value* of the ordered space – for payments made before 30.06.2020 | 50% of the gross value* of the ordered space – for payments made after 30.06.2020 but by 5.09.2020 | 100% of the gross value* of the ordered space – for payments made after 5.09.2020 |

2.4. No invoice is issued for the payment of the deposit. The deposit paid by the entity applying for participation and ordering the space will be credited to the fee for providing the exhibition space on the day of issuing the Participant Application Confirmation.
2.5. Together with the Participant Application Confirmation MTP issues an invoice confirming that the payment is credited to the amount due for providing the exhibition space.
2.6. If the payment is made in an amount lower than 100% of the gross value* of the ordered space, MTP issues a pro forma invoice specifying an outstanding portion of the amount due which is required to be paid within the time limit specified in the pro forma invoice.

11.4. All food court visitors (bars, restaurants and open-air food courts) must observe the following sanitary regulations:
   a) sanitize their hands before entering the food court,
   b) keep their nose and mouth covered with a face mask or face visor while waiting to be served and after a meal,
   c) not to pay with cash (banknotes, coins) if possible. Use of the electronic payment methods – payment card or mobile applications – is advised.
   d) occupy 1 table by 2 persons only and keep the safe distance.
11.5. All persons present in the MTP grounds must follow the security staff instructions concerning sanitary regulations and general safety.

12. Sanitary protection introduced by the MTP

12.1. All events participants’ body temperature will be measured upon their arrival to the MTP grounds.
12.2. All entry passes will be verified touchless.
12.3. Single use face masks can be purchased in dedicated sales points in the MTP grounds. Hands washing and sanitizing instructions can be found around the MTP grounds.
12.4. Disinfection in the public areas (e.g. food courts, toilets) but also touch points (e.g. door handles, handrails, tables, points of sale) will be carried out frequently.

3. EXHIBITOR APPLICATION FEE

3.1. The exhibitor application fee comprises handling costs associated with the preparation by MTP of the documentation associated with conclusion of the trade fair participation agreement and making the exhibition space available, as well as the package of services, to be selected between a STANDARD package or a PREMIUM package.
3.2. The level of the exhibitor application fee (to be declared while submitting the on-line participant application via the “Exhibitor’s Zone” portal) amounts to:
   a) STANDARD exhibitor application fee – PLN 1405 net**.
   b) PREMIUM exhibitor application fee – PLN 2165 net**.
3.3. Services for the exhibitor included in the STANDARD and PREMIUM packages are specified in detail in the description of the exhibitor application fee on the “Exhibitor’s Zone” portal.
3.4. The entity applying for participation is obliged to pay a full exhibitor application fee (100% of the gross value*) upon submitting its participant application and paying the deposit referred to in point 2.
3.5. The payment will be confirmed by MTP through issuing an invoice in accordance with applicable regulations.
3.6. Once paid, the exhibitor participation fee will not be reimbursed in case the participation is withdrawn or the participation agreement is rescinded.

4. CO-EXHIBITOR APPLICATION FEE

4.1. The co-exhibitor application fee comprises the package of services, to be selected between a STANDARD package or a PREMIUM package.
4.2. The level of the co-exhibitor application fee (to be declared while submitting the on-line participant application via the “Exhibitor’s Zone” portal) amounts to:
   a) STANDARD co-exhibitor application fee – PLN 734 net**.
   b) PREMIUM co-exhibitor application fee – PLN 1610 net**.
4.3. Services for the co-exhibitor included in the STANDARD and PREMIUM packages are defined in detail in the description of the co-exhibitor application fee on the “Exhibitor’s Zone” portal.
4.4. The co-exhibitor application fee will be invoiced by MTP in accordance with applicable regulations.

5. CONDITIONS OF PAYMENT FOR OTHER FAIR SERVICES

5.1. MTP accepts orders for fair services placed electronically (on-line) via the “Exhibitor’s Zone” portal. The activities related to the submission of orders for services are described in the Rules for trade participants and in the Rules of the “Exhibitor’s Zone” portal.
5.2 Terms and conditions of the payment for the stand construction and furnishings are specified in a separate agreement.

5.3 Amounts due for ordering the other fair services (advertisement in the catalogue, advertising structure, additional invitations and exhibitor cards, electricity and water connections, rental of furniture and other equipment, auxiliary staff, etc.) will be invoiced by MTP in accordance with applicable regulations. The payment shall be made within 14 days after the invoice issue date or within 5 days after the invoice receipt date.

5.4 Settlements with foreign customers for the other fair services are carried out by MTP in accordance with an average euro exchange rate quoted by the National Bank of Poland on the last working day preceding the fair commencement date.

6. CHARGE FOR UTILIZING POWER SUPPLY NETWORK

6.1 Entities ordering electric service lines are required to pay a charge for the utilization of the MTP’s power supply network. The charge rates depend on the line power and are as follows:

<table>
<thead>
<tr>
<th>Line power</th>
<th>Net charge** [in PLN]</th>
</tr>
</thead>
<tbody>
<tr>
<td>3 kW (1x16A)</td>
<td>123</td>
</tr>
<tr>
<td>9 kW (3x16A)</td>
<td>266</td>
</tr>
<tr>
<td>14 kW (3x25A)</td>
<td>548</td>
</tr>
<tr>
<td>18 kW (3x32A)</td>
<td>733</td>
</tr>
<tr>
<td>20 kW (3x32A)</td>
<td>1465</td>
</tr>
<tr>
<td>50 kW (3x63A)</td>
<td>2015</td>
</tr>
<tr>
<td>70 kW (3x125A)</td>
<td>2930</td>
</tr>
<tr>
<td>2.3 kW (1x10A) 24 h</td>
<td>112</td>
</tr>
<tr>
<td>9 kW (3x16A) 24 h</td>
<td>450</td>
</tr>
</tbody>
</table>

6.2 An invoice for the utilization of the power supply network will be issued by MTP in accordance with applicable regulations. The payment shall be made within 14 days after the invoice issue date or within 5 days after the invoice receipt date.

6.3 Settlements with foreign customers for the utilization of the power supply network are carried out by MTP in accordance with an average euro exchange rate quoted by the National Bank of Poland on the last working day preceding the fair commencement date.

7. WASTE COLLECTION CHARGE

7.1 MTP charges stand constructors for waste collection. The charge rates depend on the size of the space made available to the exhibitors:

<table>
<thead>
<tr>
<th>Space made available to the exhibitors</th>
<th>Net charge** [in PLN]</th>
</tr>
</thead>
<tbody>
<tr>
<td>up to 150 sq m</td>
<td>18 for every square metre of space made available to the exhibitors</td>
</tr>
<tr>
<td>above 150 sq m</td>
<td>flat rate 2710.00</td>
</tr>
</tbody>
</table>

7.2 The waste collection charge will be invoiced by MTP in accordance with applicable regulations. The payment shall be made within 14 days after the invoice issue date or within 5 days after the invoice receipt date.

7.3 Settlements with foreign customers in respect of the waste collection charge are carried out by MTP in accordance with an average euro exchange rate quoted by the National Bank of Poland on the last working day preceding the fair commencement date.

8. AMOUNTS DUE VS BANK FEES

8.1 All amounts due for participation in the trade fair (exhibitor application fee, co-exhibitor application fee), for ordering the space and other fair services are required to be settled as exclusive of bank fees.

8.2 All payments in respect of participation in the fair are required to be made into the following MTP’s bank account:

Międzynarodowe Targi Poznańskie Sp. z o.o., ul. Głogowska 14, 60 – 734 Poznań,
Powszechna Kasa Oszczędności Bank Polski S.A. w Warszawie o/Poznań
IBAN: PL 46 102040270000140210929075, SWIFT: BPKOPPLP

* Gross value (price) is inclusive of the goods and services tax (VAT) in accordance with applicable regulations.

** Net fee (price) is exclusive of the goods and services tax (VAT).